



RECEIVED

2014 JAN 22 P 2: 54

January 22, 2014

POSTAL REGULATORY  
COMMISSION  
OFFICE OF THE SECRETARY

Hon. Shoshana M. Grove, Secretary  
Postal Regulatory Commission  
901 New York Avenue NW, Suite 200  
Washington, D.C. 20268-0001

Dear Ms. Grove:

In accordance with Commission Rule 3050.26, with respect to demand analyses which incorporate volume and price data from FY 2013, the Postal Service is providing the enclosed two CD-ROMs. The contents of these CD-ROMs update the demand analyses for categories of mail and services provided to the Commission last year.

The first CD-ROM provides materials relating to mail categories which fall into the Market Dominant domain, while the second CD-ROM provides materials relating to mail categories in the Competitive domain. In general, the Postal Service maintains its position that materials relating to Competitive categories of mail are internal documents of a commercially sensitive nature that under good business practices should not be disclosed publicly, and thus would be exempt from public disclosure pursuant to 5 U.S.C. § 552(b)(3) and 39 U.S.C. § 410(c)(2). Accordingly, the Postal Service requests that the Commission withhold all of the materials within the Competitive CD-ROM from public disclosure. 39 U.S.C. § 504(g). On the other hand, the materials presented within the Market Dominant CD-ROM are appropriate for public disclosure.

If you have any questions or concerns about the Postal Service's position on disclosure of any information provided today or subsequently, please contact me. As in the past, the Postal Service expects that any FOIA request for the records and information provided at this time will entail consultation between the Postal Service and the Commission, before any records are made publicly available. This approach accords with Department of Justice guidance and with our understanding of the Commission's current policy regarding such requests.

Attachment One to this letter describes the files provided on the two CDs. With respect to the Competitive product material, the Postal Service relies on the "Application of the United States Postal Service for Non-Public Treatment of Materials," attached as Attachment Two to the letter from R. Andrew German to the Commission, dated January 20, 2011. Pursuant to 39 C.F.R. § 3007.21, that document describes the material provided on the non-public CD-ROM, and presents the statutory basis for the

Postal Service's request for confidentiality, as well as a description of the harm that would result from disclosure.

Sincerely,

A handwritten signature in cursive script, reading "Daniel J. Foucheaux, Jr.".

Daniel J. Foucheaux, Jr.  
Chief Counsel, Pricing and Product Development

Enclosures